

XYZ Climate Solutions

Restaurant HVAC Modernization Proposal

Customer: Restaurant

Project: Replacement and modernization of existing rooftop HVAC system

Scope of Work:

- Remove and dispose of existing rooftop HVAC units.
- Furnish and install two new 12.5-ton high-efficiency rooftop units.
- Modify existing duct connections as required for new equipment.
- Replace existing thermostats with digital programmable controls.
- Integrate equipment controls with existing building management system where compatible.
- Startup, commissioning and testing.
- Provide staff training.

Equipment:

Two Carrier commercial rooftop units, 12.5 tons each.

High-efficiency configuration.

Variable-speed indoor blower motors.

Electronic controls.

Price:

Equipment and installation: \$82,900

Controls and commissioning: Included

Permits: Included

Crane: Included

Total: \$82,900

Warranty:

Manufacturer warranty: 5 years compressor, 5 years parts.

Labor warranty: 2 years.

Service:

XYZ provides 24/7 emergency commercial HVAC service.

Priority service is available to customers with active service agreements.

A preventive maintenance program is available separately.

Schedule:

Estimated installation time: 2–3 working days.

Installation can be scheduled outside normal restaurant operating hours.

Exact schedule to be coordinated with customer.

Payment:

30% deposit at contract signing.

40% when equipment is delivered.

30% upon completion.

Exclusions:

- Major ductwork replacement.
- Roof repairs.
- Structural modifications.

- Electrical service upgrades.
- Building management system upgrades if existing system is incompatible.
- Work outside the stated scope.