

ABC Mechanical Services

Commercial HVAC Replacement Proposal

Customer: Restaurant

Project: Replacement of existing rooftop HVAC equipment

Scope of Work:

- Remove and dispose of two existing rooftop HVAC units.
- Furnish and install two new 12.5-ton commercial rooftop units.
- Connect new equipment to existing ductwork.
- Reconnect electrical power and controls.
- Start up and test equipment.
- Provide basic operator orientation.

Equipment:

Two ACME RTU-125 commercial rooftop units.

Cooling capacity: 12.5 tons each.

Efficiency: Up to 11.2 EER.

Gas heating included.

Price:

Equipment and installation: \$68,500

Permits: Included

Crane: Included

Total: \$68,500

Warranty:

Manufacturer warranty: 5 years compressor, 1 year parts.

Labor warranty: 1 year.

Schedule:

Estimated installation time: 2 working days.

Work will be performed during normal business hours.

Service:

ABC Mechanical provides commercial HVAC service in the local area.

Emergency service is available during normal company operating hours.

After-hours emergency response is available subject to technician availability.

Payment:

50% deposit at contract signing.

50% upon completion.

Exclusions:

- Ductwork modifications.
- Roof repairs.
- Structural modifications.
- Electrical service upgrades.
- Any work not specifically described above.